## HCL INFOSYSTEMS LIMITED

Unaudited Financial Results for the Quarter ended December 31, 2016
Regd.Off. 806, Siddharth, 96 Nehru Place, New Delhi 110019
Phone number +91 120 2520977, 2526518-19 Fax +

Email ID: cosec@hcl.com

|  | tement of Consolidated Results for the quarter and nine months end | d December 3 | 2016 |  |  |  | (Rs. In Lakhs) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | nsolidated |  |  |
|  |  |  | Unaudited |  |  | dited | Audited |
|  | Particulars |  | months ended |  | Year | Date | Nine Months |
|  |  | 31.12.2016 | 30.09.2016 | 31.12.2015 | $\begin{array}{\|c\|} \hline \text { Nine Months } \\ \text { Ended } \\ \text { 31.12.2016 } \\ \hline \end{array}$ | $\begin{aligned} & \hline \text { Six Months } \\ & \text { Ended } \\ & 31.12 .2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { period Ended } \\ & 31.03 .2016 \end{aligned}$ |
| 1 | Income from operations <br> (a) Net sales/Income from operations <br> (b) Other operating income | 76,464 | 1,00,162 | 1,11,788 | 2,91,447 1 | 2,58,710 | $\begin{array}{r} 3,65,623 \\ 988 \\ \hline \end{array}$ |
|  | Total Income from operations | 76,464 | 1,00,162 | 1,11,788 | 2,91,448 | 2,58,710 | 3,66,611 |
| 2 | Expenses |  |  |  |  |  |  |
| (a) | Cost of materials consumed | 13 | 22 | - | 59 |  | 8 |
| (b) | Purchase of stock-in-trade | 50,496 | 66,557 | 81,062 | 1,97,442 | 1,87,016 | 2,60,636 |
| (c) | Changes in inventories of finished goods, work-in-progress and stock-in-trade | 182 | 4,019 | 737 | 5,038 | 1,484 | 4,113 |
| (d) | Employee benefits expense | 12,859 | 14,127 | 16,139 | 41,910 | 31,215 | 45,826 |
| (e) | Depreciation and amortisation expense | 1,185 | 940 | 1,117 | 3,025 | 2,208 | 3,198 |
| (t) | Other expenses | 16,878 | 18,320 | 19,649 | 56,699 | 45,720 | 68,476 |
|  | Total expenses | 81,613 | 1,03,985 | 1,18,704 | 3,04,173 | 2,67,643 | 3,82,257 |
| 3 | Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2) | $(5,149)$ | $(3,823)$ | $(6,916)$ | $(12,725)$ | $(8,933)$ | $(15,646)$ |
| 4 | Other Income | 3,488 | 3,693 | 4,235 | 10,793 | 8,771 | 13,029 |
| 5 | Profit / (Loss) before finance costs and exceptional items (3 +4) | $(1,661)$ | (130) | $(2,681)$ | $(1,932)$ | (162) | $(2,617)$ |
| 6 | Finance costs | 4,920 | 4,785 | 4,194 | 14,142 | 7,904 | 12,569 |
| 7 | Profit / (Loss) before exceptional items (5-6) | $(6,581)$ | $(4,915)$ | $(6,875)$ | $(16,074)$ | $(8,066)$ | $(15,186)$ |
| 8 | Exceptional Items Loss / (Gain) |  |  |  |  | (386) | 6,722 |
| 9 | Profit / (Loss) before tax (7-8) | $(6,581)$ | $(4,915)$ | $(6,875)$ | $(16,074)$ | $(7,680)$ | $(21,908)$ |
| 10 | Tax expense / (Credit) | $(1,508)$ | $(1,202)$ | $(1,193)$ | $(3,718)$ | $(1,712)$ | (478) |
| 11 | Net Profit / (Loss) for the period before share of profit / (loss) of associates and joint ventures ( $\mathbf{( - 1 0 )}$ | $(5,073)$ | $(3,713)$ | $(5,682)$ | $(12,356)$ | $(5,968)$ | $(21,430)$ |
| 12 | Share of Profit / (loss) of associates and joint ventures |  |  |  |  |  |  |
| 13 | Net Profit / (Loss) for the period (11 + 12) | $(5,073)$ | $(3,713)$ | $(5,682)$ | $(12,356)$ | $(5,968)$ | $(21,430)$ |
| 14 | Other comprehensive income, net of income tax |  |  |  |  |  |  |
|  | A. Items that will not be reclassified to profit or loss | 1 | 1 | 3 | 4 | 5 | 8 |
|  | B. Items that will be reclassified to profit or loss | (350) | (185) | 81 | (535) | 380 | 494 |
|  | Total other comprehensive income, net of income tax | (349) | (184) | 84 | (531) | 385 | 502 |
| 15 | Total comprehensive income for the period ( $13+14$ ) | $(5,422)$ | $(3,897)$ | $(5,598)$ | $(12,887)$ | $(5,583)$ | $(20,928)$ |
| 16 | Net Profit/(Loss) attributable to: |  |  |  |  |  |  |
|  | - Owners | $(5,073)$ | $(3,713)$ | $(5,682)$ | $(12,356)$ | $(5,968)$ | $(21,430)$ |
|  | - Non-controlling interests |  |  |  |  |  |  |
|  | Total comprehensive income attributable to: - Owners |  |  |  |  |  |  |
|  | - Owners ${ }^{\text {- Non-controlling interests }}$ | $(5,422)$ |  |  | $(12,887)$ |  |  |
| 17 | Paid-up equity share capital (Face value per share in Rs. 2/-) | 4,458 | 4,458 | 4,458 | 4,458 | 4,458 | 4,458 |
| 18 | Reserve excluding revaluation reserves as per balance sheet of previous accounting year |  |  |  |  |  | 75,935 |
| 19 | Earnings per share (of Rs 2/- each) (not annualised): (a) Basic | (2.3) | (1.7) | (2.5) | (5.5) | (2.7) | (9.6) |
|  | (b) Diluted | (2.3) | (1.7) | (2.5) | (5.5) | (2.7) | (9.6) |

Segment-wise Information

|  |  | Unaudited |  |  | Unaudited |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Particulars | Three months ended |  |  | Year to Date |  | Nine Months period Ended 31.03.2016 |
|  |  | 31.12.2016 | 30.09.2016 | 31.12.2015 | $\begin{array}{c\|} \hline \text { Nine Months } \\ \text { Ended } \\ \text { 31.12.2016 } \\ \hline \end{array}$ | $\begin{aligned} & \hline \text { Six Months } \\ & \text { Ended } \\ & \text { 31.12.2015 } \\ & \hline \end{aligned}$ |  |
| 1. | Segment Revenue |  |  |  |  |  |  |
|  | -Hardware Products and Solutions (Net) | 6,010 | 7,674 | 11,096 | 25,933 | 27,387 | 35,730 |
|  | - Services (Net) | 23,355 | 24,993 | 25,896 | 72,819 | 51,360 | 75,772 |
|  | - Distribution | 47,581 | 68,589 | 78,078 | 1,96,610 | 1,84,470 | 2,60,912 |
|  | - Learning | 266 | 419 | 482 | 1,090 | 1,177 | 1,651 |
|  | Total | 77,212 | 1,01,675 | 1,15,552 | 2,96,452 | 2,64,394 | 3,74,065 |
|  | Less : Intersegment revenue | 748 | 1,513 | 3,764 | 5,005 | 5,684 | 8,442 |
|  | Net Sales / Income from Operations | 76,464 | 1,00,162 | 1,11,788 | 2,91,447 | 2,58,710 | 3,65,623 |
| 2. | Segment Results (Profit / (Loss) before Tax and Interest from each segment) |  |  |  |  |  |  |
|  | - Hardware Products and Solutions | $(1,014)$ | 973 | $(1,478)$ | 1,436 | 1,490 | 263 |
|  | - Services | (952) | $(1,507)$ | $(1,423)$ | $(4,472)$ | $(2,361)$ | $(3,984)$ |
|  | - Distribution |  | 145 | 287 | 663 | 423 | 644 |
|  | - Learning | (165) | (25) | (368) | (410) | (595) | $(7,907)$ |
|  | Total | $(2,131)$ | (414) | $(2,982)$ | $(2,783)$ | $(1,043)$ | $(10,984)$ |
|  | Less: |  |  |  |  |  |  |
|  | i) Interest Expense | 4,920 | 4,785 | 4,194 | 14,142 | 7,904 | 12,569 |
|  | ii) Other un-allocable expenditure net off unallocable (income) | (470) | (284) | (301) | (851) | $(1,267)$ | $(1,645)$ |
|  | Total Profit / (Loss) before Tax | $(6,581)$ | $(4,915)$ | $(6,875)$ | $(16,074)$ | $(7,680)$ | $(21,908)$ |
| 3 | Segment Assets |  |  |  |  |  |  |
|  | - Hardware Products and Solutions | 1,28,713 | 1,49,430 | 1,67,038 | 1,28,713 | 1,67,038 | 1,55,898 |
|  | - Services | 89,978 | 90,597 | 96,891 | 89,978 | 96,891 | 94,711 |
|  | - Distribution | 38,883 | 36,703 | 48,223 | 38,883 | 48,223 | 49,128 |
|  | - Learning | 10,198 | 11,318 | 22,447 | 10,198 | 22,447 | 14,248 |
|  | Unallocated |  |  |  |  |  |  |
|  | - Liquid Assets | 12,076 | 11,598 | 16,207 | 12,076 | 16,207 | 5,108 |
|  | - Others unallocated | 64,544 | 47,805 | 35,882 | 64,544 | 35,882 | 38,554 |
|  | Total Assets | 3,44,392 | 3,47,451 | 3,86,688 | 3,44,392 | 3,86,688 | 3,57,647 |
| 4 | Segment Liabilities |  |  |  |  |  |  |
|  | - Hardware Products and Solutions | 57,180 | 59,053 | 84,992 | 57,180 | 84,992 | 71,858 |
|  | - Services | 23,025 | 24,137 | 22,734 | 23,025 | 22,734 | 21,550 |
|  | - Distribution | 34,784 | 43,314 | 43,731 | 34,784 | 43,731 | 47,076 |
|  | - Learning | 1,786 | 1,962 | 2,269 | 1,786 | 2,269 | 2,140 |
|  | Unallocated |  |  |  |  |  |  |
|  | - Others unallocated | 1,60,113 | 1,46,057 | 1,37,224 | 1,60,113 | 1,37,224 | 1,34,630 |
|  | Total Segment Liabilities | 2,76,888 | 2,74,523 | 2,90,950 | 2,76,888 | 2,90,950 | 2,77,254 |

1. After recommendation by the Audit Committee, these results have been approved and taken on record by the Board of Directors at its meeting held on January 31, 2017. The results have been subjected to a limited review by the statutory auditors.
2. The Indian Accounting Standards (Ind-AS), as notified under the Companies (Indian Accounting Standards) Rules,2015, are applicable to HCL Infosystems Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") for the accounting period commencing on or after April 1, 2016. According to Ind AS 101 "First time adoption of the Indian Accounting Standards", the transition date for adoption of Ind AS by the Group is July 1,2015 and hence, the
Group has adopted the notified Ind AS effective the transition date.
3. As required under Section 2(41) of the Companies Act, 2013, during the previous period, the Company and its subsidiaries have changed its accounting period from July - June to April - March. Therefore, the year to date results in previous year for period ended December 31, 2015 are for six months as against nine months for the period ended December 31, 2016 in current year, hence are not comparable.


Exceptional items for the nine months period ended March 31, 2016 include impairment charge in respect to Learning Business of Rs. 7000 lakhs on account of write down of part of the goodwil, which was recognized in the prior years during the process of restructuring of the Company. This write down had no mpact on cash flows and was brought about due to modification in the current business model and changes in the overall business environment for the segment
6. Consolidated Results include financial results of HCL Infosystems Limited, and its subsidiaries. The Company has sold its investments in Nokia HCL Mobile Internet Services Limited (Joint Venture) during the previous quarter ended 30th Sept'16.
7. The reconciliation of net profit or loss reported in accordance with Indian GAAP to total comprehensive income in accordance with Ind AS is

| Particulars | Unaudited | naudite | Audited |
| :---: | :---: | :---: | :---: |
|  | Three Months Ended | Six Months Ended | Nine Months Period Ended |
|  | 31.12.2015 | 31.12.2015 | 31.03.2016 |
| Net (Loss) as per Indian GAAP | $(6,571)$ | $(11,495)$ | $(25,444)$ |
| Add / (Less) : Adjustments |  |  |  |
| Impact on account of measurement of revenue at fair value | $(3,307)$ | $(2,372)$ | $(5,822)$ |
| Recognition of Expected Credit Loss | 96 | (140) | 180 |
| Recognition / reversal of deferred tax Assests | 1,362 | 1,954 | 608 |
| Unwinding of discounted receivables | 2,843 | 5,903 | 8,811 |
| Others | (105) | 182 | 237 |
| Net (Loss) as per Ind AS | $(5,682)$ | $(5,968)$ | $(21,430)$ |
| Other comprehensive income | 84 | 385 | 502 |
| Total comprehensive income | $(5,598)$ | $(5,583)$ | $(20,928)$ |
|  |  |  |  |

Figures for previous periods have been regrouped and rearranged, wherever necessary, to conform with the relevant current period's classification.

Place : Noida
Date January 31,2017

