

**HCL INFOSYSTEMS LIMITED**  
 Regd.Off. 806, Siddharth, 96 Nehru Place, New Delhi 110 019.  
**Unaudited Financial Results for the Quarter ended December 31, 2011**

Rs. Lakhs

Particulars	Consolidated						Standalone					
	Unaudited			Unaudited		Audited	Unaudited			Unaudited		Audited
	Three months ended	Year ended	Year ended	Three months ended	Three months ended	Year ended	Three months ended	Three months ended	Year ended	Three months ended	Year ended	
31.12.2011	30.09.2011	31.12.2010	31.12.2011	31.12.2010	30.06.2011	31.12.2011	30.09.2011	31.12.2010	31.12.2011	31.12.2010	30.06.2011	
<b>Gross Sales / Income from Operations</b>	<b>269,258</b>	<b>281,039</b>	<b>315,373</b>	<b>550,297</b>	<b>614,445</b>	<b>1,154,211</b>	<b>258,341</b>	<b>270,293</b>	<b>305,355</b>	<b>528,634</b>	<b>594,120</b>	<b>1,105,914</b>
- Less: Excise Duty	1,890	2,282	3,859	4,172	6,994	12,219	1,890	2,282	3,859	4,172	6,994	12,219
1a. Net Sales / Income from Operations	267,368	278,757	311,514	546,125	607,451	1,141,992	256,451	268,011	301,496	524,462	587,126	1,093,695
1b. Other Operating Income	1,033	408	507	1,441	1,716	3,027	745	267	63	1,012	1,104	1,982
2. Expenditure												
a) (Increase) / Decrease in Stock in Trade and Work in Progress	(47,663)	18,066	6,484	(29,597)	12,795	22,671	(46,269)	18,922	6,483	(27,347)	12,806	23,080
b) Consumption of Raw Materials	27,619	32,769	42,071	60,388	79,990	162,656	24,298	32,767	42,071	57,065	79,990	162,656
c) Purchase of Traded Goods	253,283	192,990	217,798	446,273	433,424	798,502	246,071	183,831	210,290	429,902	417,935	759,653
d) Purchase of Services	3,413	4,481	7,347	7,894	12,804	19,421	3,009	3,266	6,105	6,275	10,303	14,484
e) Stores & Spares consumed and Others	4,852	4,944	5,652	9,796	9,897	23,997	4,823	4,808	5,552	9,631	9,694	23,002
f) Employees Cost	12,432	11,938	12,491	24,370	23,644	48,689	11,699	11,075	11,431	22,774	21,605	44,831
g) Administration, Selling, Repairs & Others	10,875	9,457	10,973	20,332	19,727	42,029	10,189	8,795	10,294	18,984	18,510	40,281
h) Exchange Difference (Loss +)/Gain(-) #	1,211	2,181	(342)	3,392	(1,016)	(1,023)	1,156	2,174	(335)	3,330	(997)	(968)
i) Depreciation and Amortisation	1,090	1,122	970	2,212	1,833	3,836	1,025	991	841	2,016	1,573	3,320
<b>Total Expenditure</b>	<b>267,112</b>	<b>277,948</b>	<b>303,444</b>	<b>545,060</b>	<b>593,098</b>	<b>1,120,178</b>	<b>256,001</b>	<b>266,629</b>	<b>292,732</b>	<b>522,630</b>	<b>571,419</b>	<b>1,070,339</b>
<b>3. Profit from Operations before Other Income &amp; Interest (1-2)</b>	<b>1,289</b>	<b>1,217</b>	<b>8,577</b>	<b>2,506</b>	<b>16,069</b>	<b>24,841</b>	<b>1,195</b>	<b>1,649</b>	<b>8,827</b>	<b>2,844</b>	<b>16,811</b>	<b>25,338</b>
4. Other Income	4,143	2,408	1,468	6,551	2,804	6,041	1,556	2,391	1,515	3,947	2,800	5,769
<b>5. Profit before interest (3+4)</b>	<b>5,432</b>	<b>3,625</b>	<b>10,045</b>	<b>9,057</b>	<b>18,873</b>	<b>30,882</b>	<b>2,751</b>	<b>4,040</b>	<b>10,342</b>	<b>6,791</b>	<b>19,611</b>	<b>31,107</b>
6. Interest Expense	2,012	1,704	2,055	3,716	3,487	7,938	1,893	1,564	1,904	3,457	3,193	7,397
<b>7. Profit (+) / Loss (-) from ordinary activities before Tax (5-6)</b>	<b>3,420</b>	<b>1,921</b>	<b>7,990</b>	<b>5,341</b>	<b>15,386</b>	<b>22,944</b>	<b>858</b>	<b>2,476</b>	<b>8,438</b>	<b>3,334</b>	<b>16,418</b>	<b>23,710</b>
8. Tax Expense	(26)	855	2,337	829	4,905	6,011	(53)	857	2,337	804	4,907	5,987
<b>9. Net Profit (+) / Loss (-) from ordinary activities after Tax (7-8)</b>	<b>3,446</b>	<b>1,066</b>	<b>5,653</b>	<b>4,512</b>	<b>10,481</b>	<b>16,933</b>	<b>911</b>	<b>1,619</b>	<b>6,101</b>	<b>2,530</b>	<b>11,511</b>	<b>17,723</b>
10. Extraordinary items (net of tax expense)	-	-	-	-	-	-	-	-	-	-	-	-
<b>11. Net Profit (+) / Loss (-) for the period before minority interest (9-10)</b>	<b>3,446</b>	<b>1,066</b>	<b>5,653</b>	<b>4,512</b>	<b>10,481</b>	<b>16,933</b>	<b>911</b>	<b>1,619</b>	<b>6,101</b>	<b>2,530</b>	<b>11,511</b>	<b>17,723</b>
12. Profit (+) / Loss (-) attributable to Minority Interest	(46)	(149)	55	(195)	137	114	NA	NA	NA	NA	NA	NA
<b>13. Net Profit (+) / Loss (-) for the period (11-12)</b>	<b>3,492</b>	<b>1,215</b>	<b>5,598</b>	<b>4,707</b>	<b>10,344</b>	<b>16,819</b>	<b>911</b>	<b>1,619</b>	<b>6,101</b>	<b>2,530</b>	<b>11,511</b>	<b>17,723</b>
14. Paid-up Equity Share Capital (Face value per share in Rs. 2/-)	4,458	4,458	4,365	4,458	4,365	4,458	4,458	4,458	4,365	4,458	4,365	4,458
15. Reserves excluding Revaluation Reserves as per Balance Sheet of the previous accounting year						186,264						190,246
16. Earnings per Share (EPS) (not annualised) Rs./share												
a) EPS before extra ordinary items for the period												
- Basic	1.57	0.55	2.56	2.11	4.74	7.67	0.41	0.73	2.80	1.14	5.27	8.08
- Diluted	1.57	0.55	2.56	2.11	4.74	7.67	0.41	0.73	2.80	1.14	5.27	8.08
b) EPS after extra ordinary items for the period												
- Basic	1.57	0.55	2.56	2.11	4.74	7.67	0.41	0.73	2.80	1.14	5.27	8.08
- Diluted	1.57	0.55	2.56	2.11	4.74	7.67	0.41	0.73	2.80	1.14	5.27	8.08
17. Public Shareholding												
- Number of Shares	109,726,271	109,726,271	108,602,641	109,726,271	108,602,641	108,602,641	109,726,271	109,726,271	108,602,411	109,726,271	108,602,641	108,602,641
- Percentage of Shareholding	49.23%	49.23%	49.76%	49.23%	49.76%	48.73%	49.23%	49.23%	49.76%	49.23%	49.76%	48.73%
18. Promoters and Promoter Group Shareholding												
a) Pledged / Encumbered												
- Number of shares	NIL	NIL	1,319,250	NIL	1,319,250	1,319,250	NIL	NIL	1,319,250	NIL	1,319,250	1,319,250
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NIL	NIL	1.20%	NIL	1.20%	1.15%	NIL	NIL	1.20%	NIL	1.20%	1.15%
- Percentage of shares (as a % of the total share capital of the company)	NIL	NIL	0.60%	NIL	0.60%	0.59%	NIL	NIL	0.60%	NIL	0.60%	0.59%
b) Non - encumbered												
- Number of shares	113,153,358	113,153,358	108,337,071	113,153,358	108,337,071	112,957,738	113,153,358	113,153,358	108,337,071	113,153,358	108,337,071	112,957,738
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	98.80%	100.00%	98.80%	98.85%	100.00%	100.00%	98.80%	100.00%	98.80%	98.85%
- Percentage of shares (as a % of the total share capital of the company)	50.77%	50.77%	49.64%	50.77%	49.64%	50.68%	50.77%	50.77%	49.64%	50.77%	49.64%	50.68%
# including unrealised Exchange Difference (Loss +)/Gain(-)												
- Computer Systems & Other Related Products and Services	211	1,818	(143)	2,029	(556)	(243)	211	1,818	(143)	2,029	(556)	(243)
- Telecommunication & Office Automation	64	589	97	654	(180)	(107)	91	589	97	680	(180)	(107)
- Internet & Related Services (Discontinued Operation)	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>275</b>	<b>2,407</b>	<b>(46)</b>	<b>2,682</b>	<b>(736)</b>	<b>(350)</b>	<b>302</b>	<b>2,407</b>	<b>(46)</b>	<b>2,709</b>	<b>(736)</b>	<b>(350)</b>

**Statement of Assets and Liabilities**

Rs. Lakhs

Particulars	Consolidated				Standalone			
	Unaudited as at		Unaudited as at		Unaudited as at		Unaudited as at	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010	31.12.2011	31.12.2010	31.12.2011	31.12.2010
<b>Shareholders' funds</b>								
Share Capital	4,458	4,365	4,458	4,365				
Share Warrant Application Money	-	1,766	-	1,766				
Reserves and Surplus	188,942	188,149	190,187	192,513				
Minority Interest	255	424	NA	NA				
<b>Loan funds</b>								
Secured Loans	8,544	11,686	4,677	10,325				
Unsecured Loans	64,112	68,545	63,021	68,271				
<b>Total</b>	<b>266,311</b>	<b>274,935</b>	<b>262,343</b>	<b>277,240</b>				
<b>Fixed Assets</b>	<b>37,419</b>	<b>33,992</b>	<b>27,207</b>	<b>23,241</b>				
Investments	42,183	85,588	53,967	94,835				
Deferred Tax Assets (Net)	2,098	1,227	1,659	769				
Current assets, loans and advances								
Inventories	91,535	74,545	87,044	74,115				
Sundry Debtors	192,640	235,133	186,581	223,205				
Cash and Bank Balance	27,236	20,639	22,939	18,153				
Other Current Assets	56,483	36,257	56,449	35,900				
Loans and Advances	27,820	25,547	28,402	28,878				
	395,714	392,121	381,415	380,251				
<b>Less: Current liabilities and provisions</b>								
Current Liabilities	208,774	232,797	199,814	216,159				
Provisions	2,329	5,196	2,091	5,697				
<b>Net Current Assets</b>	<b>184,611</b>	<b>154,128</b>	<b>179,510</b>	<b>158,395</b>				
<b>Total</b>	<b>266,311</b>	<b>274,935</b>	<b>262,343</b>	<b>277,240</b>				

Notes:

- The above results, after recommendation by the Audit Committee, have been approved and taken on record by the Board of Directors at its meeting held on January 31, 2012. These results have been subjected to limited review by the statutory auditors.
- The Board of Directors at the above meeting has declared second interim dividend of Re. 1/- per fully paid up equity share of Rs. 2/- each for the Financial Year 2011-12. The "Record Date" for the payment of dividend will be February 08, 2012.
- Pursuant to Share Purchase Agreement (SPA) dated January 11, 2011, read with addendum to SPA dated August 26, 2011, the Company with effect from October 31, 2011 has sold its entire equity stake in HCL Infinet Limited, the wholly owned subsidiary, reported as Internet & Related Services segment. This transaction has resulted into a loss of Rs. 1,137 lakhs on standalone basis, out of which Rs. 1,096 lakhs had already been provided against loans/ investment till September 30, 2011 and the balance loss of Rs. 41 lakhs has been accounted for in current quarter and included in 'Administration, Selling, Repairs & Others'. On consolidated basis, this transaction has resulted in a gain of Rs. 2,554 lakhs, which has been accounted in current quarter and included in 'Other Income'.
- Pursuant to notification u/s 211(3C) of the Companies Act, 1956 issued by the Ministry of Corporate Affairs on December 29, 2011, the Company has opted to accumulate the exchange difference arising on translation of foreign currency items having a term of 12 months or more and amortise such exchange difference over the period of the item. Accordingly, a loss of Rs. 1,064 lakhs stands deferred as at December 31, 2011.
- Tax expense for the current quarter has been estimated subject to final computation of various tax adjustments.
- Consolidated Results include financial results of HCL Infosystems Limited (the parent company) and its seven subsidiaries and their four step down subsidiaries and two joint venture companies.
- The Company on a standalone basis and its subsidiaries and joint ventures having commercial operations operates in Computer Systems and Telecommunication & Office Automation segments. HCL Infinet Limited, which ceased to be Company's subsidiary with effect from October 31, 2011, operated in Internet & Related Services segment.
- Two investor complaints were received and resolved during the quarter ended December 31, 2011. No investor complaints were pending at the beginning and at the end of the quarter.
- Figures for previous periods have been regrouped and rearranged, wherever necessary, to conform with the relevant current period's classification.

Segment-wise Information										Rs. Lakhs		
Particulars	Consolidated						Standalone					
	Unaudited			Unaudited		Audited	Unaudited			Unaudited		Audited
	Three months ended			Six months ended		Year ended	Three months ended			Six months ended		Year ended
	31.12.2011	30.09.2011	31.12.2010	31.12.2011	31.12.2010	30.06.2011	31.12.2011	30.09.2011	31.12.2010	31.12.2011	31.12.2010	30.06.2011
<b>1. Segment Revenue</b>												
a) Products and Related Services												
- Computer Systems & Other Related Products and Services (Gross)	71,168	72,151	104,019	143,319	193,905	369,141	66,236	69,568	95,463	135,804	177,193	344,768
Less: Excise Duty	1,890	2,282	3,859	4,172	6,994	12,219	1,890	2,282	3,859	4,172	6,994	12,219
- Computer Systems & Other Related Products and Services (Net)	69,278	69,869	100,160	139,147	186,911	356,922	64,346	67,286	91,604	131,632	170,199	332,549
- Telecommunication & Office Automation (Net)	198,038	207,334	210,383	405,372	418,096	780,487	192,559	200,725	209,892	393,284	416,927	761,146
b) Internet & Related Services (Discontinued Operations)	549	1,762	1,861	2,311	3,798	7,472	-	-	-	-	-	-
Total	267,865	278,965	312,404	546,830	608,805	1,144,881	256,905	268,011	301,496	524,916	587,126	1,093,695
Less: Intersegment revenue	497	208	890	705	1,354	2,889	454	-	-	454	-	-
<b>Net Sales / Income from Operations</b>	<b>267,368</b>	<b>278,757</b>	<b>311,514</b>	<b>546,125</b>	<b>607,451</b>	<b>1,141,992</b>	<b>256,451</b>	<b>268,011</b>	<b>301,496</b>	<b>524,462</b>	<b>587,126</b>	<b>1,093,695</b>
<b>2. Segment Results (Profit (+) / Loss (-) before Tax and Interest from each segment) #</b>												
a) Products and Related Services												
- Computer Systems & Other Related Products and Services	(596)	(68)	4,480	(664)	8,062	11,782	(819)	92	4,132	(727)	7,417	11,245
- Telecommunication & Office Automation	4,131	4,525	5,710	8,656	11,078	19,276	4,080	4,490	6,037	8,570	11,742	19,801
b) Internet & Related Services (Discontinued Operations)	(152)	(402)	(282)	(554)	(609)	(1,071)	-	-	-	-	-	-
Total	3,383	4,055	9,908	7,438	18,531	29,987	3,261	4,582	10,169	7,843	19,159	31,046
Less:												
i) Interest Expense	2,012	1,704	2,055	3,716	3,487	7,938	1,893	1,564	1,904	3,457	3,193	7,397
ii) Other un-allocable expenditure net off un-allocable (income)	(2,049)	430	(137)	(1,619)	(342)	(895)	510	542	(173)	1,052	(452)	(61)
<b>Total Profit before Tax</b>	<b>3,420</b>	<b>1,921</b>	<b>7,990</b>	<b>5,341</b>	<b>15,386</b>	<b>22,944</b>	<b>858</b>	<b>2,476</b>	<b>8,438</b>	<b>3,334</b>	<b>16,418</b>	<b>23,710</b>
<b>3. Capital Employed (Segment Assets - Segment Liabilities)</b>												
a) Products and Related Services												
- Computer Systems & Other Related Products and Services	129,561	136,161	136,743	129,561	136,743	136,342	124,340	131,073	134,035	124,340	134,035	130,631
- Telecommunication & Office Automation	38,810	28,758	24,531	38,810	24,531	30,995	34,338	23,452	23,845	34,338	23,845	28,587
b) Internet & Related Services (Discontinued Operations)	-	(450)	(818)	-	(818)	(803)	-	-	-	-	-	-
c) Unallocated												
- Liquid Assets	42,816	49,770	85,588	42,816	85,588	60,764	42,816	49,770	85,588	42,816	85,588	60,762
- Others unallocated	55,124	39,328	28,891	55,124	28,891	26,655	60,849	48,561	33,772	60,849	33,772	32,477
<b>Total Capital Employed</b>	<b>266,311</b>	<b>253,567</b>	<b>274,935</b>	<b>266,311</b>	<b>274,935</b>	<b>253,953</b>	<b>262,343</b>	<b>252,856</b>	<b>277,240</b>	<b>262,343</b>	<b>277,240</b>	<b>252,457</b>

By order of the Board  
for HCL Infosystems Limited

HARSH CHITALE  
Chief Executive Officer

AJAI CHOWDHRY  
Chairman

Place : Noida  
Date : January 31, 2012