

HCL INFOSYSTEMS LIMITED
Regd.Off. 806, Siddharth, 96 Nehru Place, New Delhi 110 019.
Audited Financial Results for the year ended June 30, 2012

Part 1
Statement of Consolidated and Standalone results for the quarter and year ended 30/06/2012

Rs. Lakhs

Particulars	Consolidated					Standalone				
	Unaudited			Audited		Unaudited			Audited	
	Three months ended			Year ended		Three months ended			Year ended	
	30.06.2012	31.03.2012	30.06.2011	30.06.2012	30.06.2011	30.06.2012	31.03.2012	30.06.2011	30.06.2012	30.06.2011
- Gross Sales / Income from Operations	272,564	261,164	263,975	1,084,025	1,154,211	256,966	251,949	250,265	1,037,548	1,105,914
- Less: Excise Duty	2,116	2,333	2,435	8,620	12,219	2,116	2,333	2,435	8,620	12,219
1a. Net Sales / Income from Operations	270,448	258,831	261,540	1,075,405	1,141,992	254,850	249,616	247,830	1,028,928	1,093,695
1b. Other Operating Income	1,291	593	795	3,325	3,027	668	555	552	2,234	1,982
2. Expenses										
a) Changes in Inventories of finished goods, work-in-progress and stock-in-trade	14,206	9,546	8,976	(5,845)	22,671	14,919	8,736	8,787	(3,691)	23,080
b) Cost of materials consumed	39,423	37,017	49,097	136,828	162,656	34,932	35,332	49,097	127,329	162,656
c) Purchases of Stock-in-trade	175,425	171,982	169,224	793,681	798,502	165,025	166,832	157,874	761,759	759,653
d) Purchases of Services	7,362	4,347	3,154	19,603	19,421	7,348	4,336	1,945	17,959	14,484
e) Stores & Spares consumed and Others	5,186	7,255	5,615	22,237	23,397	5,350	7,255	5,517	22,235	23,002
f) Employee benefits expense	11,779	12,736	12,155	48,884	48,689	11,005	12,100	11,300	45,879	44,831
g) Administration, Selling, Repairs & Others	13,749	12,101	11,843	46,183	42,029	12,203	11,701	11,884	42,886	40,281
h) Exchange Differences (Loss +)/Gain(-))#	3,454	(269)	267	6,577	(1,023)	3,381	(287)	248	6,425	(968)
i) Depreciation and amortisation expense	1,311	1,084	999	4,606	3,836	1,256	1,040	872	4,312	3,320
Total Expenses	271,895	255,799	261,330	1,072,754	1,120,178	255,419	247,045	247,524	1,025,093	1,070,339
3. Profit from Operations before Other Income & finance costs (1-2)	(156)	3,625	1,005	5,976	24,841	99	3,126	858	6,069	25,338
4. Other Income	2,746	1,627	1,634	10,924	6,041	2,594	1,553	1,426	8,094	5,769
5. Profit from ordinary activities before finance costs (3+4)	2,590	5,252	2,639	16,900	30,882	2,693	4,679	2,284	14,163	31,107
6. Finance costs	2,471	2,274	2,038	8,461	7,938	2,388	2,163	1,950	8,009	7,397
7. Profit (+) / Loss (-) from ordinary activities before Tax (5-6)	119	2,978	601	8,439	22,944	305	2,516	334	6,154	23,710
8. Tax Expense	98	511	(455)	1,439	6,011	50	514	(482)	1,368	5,987
9. Net Profit (+) / Loss (-) from ordinary activities after Tax (7-8)	21	2,467	1,056	7,000	16,933	255	2,002	816	4,786	17,723
10. Extraordinary items (net of tax expense)	-	-	-	-	-	-	-	-	-	-
11. Net Profit (+) / Loss (-) for the period (9-10)	21	2,467	1,056	7,000	16,933	255	2,002	816	4,786	17,723
12. Minority Interest	(179)	167	(92)	(207)	114	NA	NA	NA	NA	NA
13. Net Profit (+) / Loss (-) for the period after taxes, minority interest (11-12)	200	2,300	1,148	7,207	16,819	255	2,002	816	4,786	17,723
14. Paid-up Equity Share Capital (Face value per share in Rs. 2/-)	4,458	4,458	4,458	4,458	4,458	4,458	4,458	4,458	4,458	4,458
15. Reserves excluding Revaluation Reserves as per Balance Sheet				186,653	186,264				187,258	190,246
16. Earnings per Share (EPS) (not annualised) Rs./share										
a) EPS before extra ordinary items for the period										
- Basic	0.09	1.03	0.52	3.23	7.67	0.11	0.90	0.37	2.15	8.08
- Diluted	0.09	1.03	0.52	3.23	7.67	0.11	0.90	0.37	2.15	8.08
b) EPS after extra ordinary items for the period										
- Basic	0.09	1.03	0.52	3.23	7.67	0.11	0.90	0.37	2.15	8.08
- Diluted	0.09	1.03	0.52	3.23	7.67	0.11	0.90	0.37	2.15	8.08
# including unrealised Exchange Difference (Loss +)/Gain(-))										
- Computer Systems & Other Related Products and Services	1,715	(1,167)	90	2,712	(243)	1,715	(1,167)	90	2,712	(243)
- Telecommunication & Office Automation	432	(206)	91	713	(154)	381	(180)	95	746	(107)
- Internet & Related Services (Discontinued Operation)	-	-	-	-	-	-	-	-	-	-
Total	2,147	(1,373)	181	3,425	(397)	2,096	(1,347)	185	3,458	(350)

Statement of Assets and Liabilities

Rs. Lakhs

Particulars	Consolidated		Standalone	
	Audited as at		Audited as at	
	30.06.2012	30.06.2011	30.06.2012	30.06.2011
A EQUITY AND LIABILITIES				
Shareholders' funds				
Share capital	4,458	4,458	4,458	4,458
Reserves and surplus	186,653	186,264	187,258	190,246
Sub-Total - Shareholders' funds	191,111	190,722	191,716	194,704
Minority interest	-	400	NA	NA
Non Current Liabilities				
Long term Borrowings	13,220	19,637	12,307	18,608
Other Long term Liabilities	14,883	5,858	14,883	5,645
Long term Provisions	2,650	2,923	2,365	2,691
Sub-Total - Non Current Liabilities	30,753	28,418	29,555	26,944
Current Liabilities				
Short-term borrowings	49,241	39,110	47,749	35,361
Trade payables	174,684	152,820	163,787	143,863
Other current liabilities	55,044	51,365	52,332	48,064
Short-term provisions	1,787	7,717	1,581	7,651
Sub-Total - Current Liabilities	280,756	251,012	265,449	234,939
Total - EQUITY AND LIABILITIES	502,620	470,552	486,720	456,587
B ASSETS				
Non-current assets				
Fixed Assets	37,106	34,861	29,822	25,057
Goodwill on consolidation	3,318	2,029		
Non-current investments			11,782	8,662
Deferred tax assets (net)	2,731	2,138	2,273	1,680
Long-term loans and advances	6,488	5,080	5,887	5,726
Trade receivables	2,281	2,168	2,281	2,168
Other non-current assets	33,678	15,886	33,678	15,886
Sub-Total - Non Current assets	85,602	62,162	85,723	59,179
Current Assets				
Current investments	43,177	60,709	43,177	61,843
Inventories	70,732	61,426	65,895	58,625
Trade receivables	121,845	131,537	118,061	124,414
Cash and bank balances	30,266	26,573	22,420	23,469
Short-term loans and advances	29,337	28,539	29,783	29,534
Other current assets	121,661	99,606	121,661	99,523
Sub-Total - Current assets	417,018	408,390	400,997	397,408
Total Assets	502,620	470,552	486,720	456,587

Part 2
Select information for the Quarter and year ended 30/06/2012

Particulars	Consolidated					Standalone				
	Unaudited			Audited		Unaudited			Audited	
	Three months ended	31.03.2012	30.06.2011	Year ended		Three months ended	31.03.2012	30.06.2011	Year ended	
	30.06.2012			30.06.2012	30.06.2011	30.06.2012	31.03.2012	30.06.2011	30.06.2012	30.06.2011
A) Particulars of Share holding										
1. Public Shareholding										
- Number of Shares	109,726,271	109,726,271	108,602,641	109,726,271	108,602,641	109,726,271	109,726,271	108,602,641	109,726,271	108,602,641
- Percentage of Shareholding	49.23%	49.23%	48.73%	49.23%	48.73%	49.23%	49.23%	48.73%	49.23%	48.73%
2. Promoters and Promoter Group Shareholding										
a) Pledged / Encumbered										
- Number of shares	NIL	NIL	1,319,250	NIL	1,319,250	NIL	NIL	1,319,250	NIL	1,319,250
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NIL	NIL	1.15%	NIL	1.15%	NIL	NIL	1.15%	NIL	1.15%
- Percentage of shares (as a % of the total share capital of the company)	NIL	NIL	0.59%	NIL	0.59%	NIL	NIL	0.59%	NIL	0.59%
b) Non - encumbered										
- Number of shares	113,153,358	113,153,358	112,957,738	113,153,358	112,957,738	113,153,358	113,153,358	112,957,738	113,153,358	112,957,738
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	98.85%	100.00%	98.85%	100.00%	100.00%	98.85%	100.00%	98.85%
- Percentage of shares (as a % of the total share capital of the company)	50.77%	50.77%	50.68%	50.77%	50.68%	50.77%	50.77%	50.68%	50.77%	50.68%

Particulars	Three months ended 30/06/2012
B) INVESTOR COMPLAINTS	
Pending at the beginning of the Quarter	NIL
Received during the Quarter	4
Disposed of during the Quarter	4
Remaining unresolved at the end of the Quarter	NIL

Segment-wise Information

Rs. Lakhs

Particulars	Consolidated					Standalone				
	Unaudited			Audited		Unaudited			Audited	
	Three months ended	31.03.2012	30.06.2011	Year ended		Three months ended	31.03.2012	30.06.2011	Year ended	
	30.06.2012			30.06.2012	30.06.2011	30.06.2012	31.03.2012	30.06.2011	30.06.2012	30.06.2011
1. Segment Revenue										
a) Products and Related Services										
- Computer Systems & Other Related Products and Services (Gross)	101,714	87,828	85,389	332,861	369,141	88,957	82,917	82,683	307,678	344,768
Less: Excise Duty	2,116	2,333	2,435	8,620	12,219	2,116	2,333	2,435	8,620	12,219
- Computer Systems & Other Related Products and Services (Net)	99,598	85,495	82,954	324,241	356,922	86,841	80,584	80,248	299,058	332,549
- Telecommunication & Office Automation (Net)	174,407	173,336	176,762	753,115	780,487	168,353	169,032	167,582	730,668	761,146
b) Internet & Related Services (Discontinued Operations)	-	-	1,836	2,311	7,472	-	-	-	-	-
Total	274,005	258,831	261,552	1,079,667	1,144,881	255,194	249,616	247,830	1,029,726	1,093,695
Less : Intersegment revenue	3,557	-	12	4,262	2,889	344	-	-	798	-
Net Sales / Income from Operations	270,448	258,831	261,540	1,075,405	1,141,992	254,850	249,616	247,830	1,028,928	1,093,695
2. Segment Results (Profit (+) / Loss (-) before Tax and Interest from each segment) #										
a) Products and Related Services										
- Computer Systems & Other Related Products and Services	(280)	676	(774)	(268)	11,782	(515)	48	(247)	(1,194)	11,245
- Telecommunication & Office Automation	2,243	4,696	3,696	15,595	19,276	2,442	4,790	3,531	15,803	19,801
b) Internet & Related Services (Discontinued Operations)	-	-	(223)	(554)	(1,071)	-	-	-	-	-
Total (net of foreign exchange impact)	1,963	5,372	2,699	14,773	29,987	1,927	4,838	3,284	14,609	31,046
Less :										
i) Interest Expense	2,471	2,274	2,038	8,461	7,938	2,388	2,163	1,950	8,009	7,397
ii) Other un-allocable expenditure net off un-allocable (income)	(627)	120	60	(2,127)	(895)	(766)	159	1,000	446	(61)
Total Profit before Tax	119	2,978	601	8,439	22,944	305	2,516	334	6,154	23,710
3. Capital Employed (Segment Assets - Segment Liabilities)										
a) Products and Related Services										
- Computer Systems & Other Related Products and Services	112,675	124,942	136,342	112,675	136,342	106,769	119,223	130,631	106,769	130,631
- Telecommunication & Office Automation	41,647	38,745	30,995	41,647	30,995	37,642	34,565	28,587	37,642	28,587
b) Internet & Related Services (Discontinued Operations)	-	-	(803)	-	(803)	-	-	-	-	-
c) Unallocated										
- Liquid Assets	43,839	46,133	60,764	43,839	60,764	43,839	46,133	60,762	43,839	60,762
- Others unallocated	62,046	60,783	26,655	62,046	26,655	69,902	67,157	32,477	69,902	32,477
Total Capital Employed	260,207	270,603	253,953	260,207	253,953	258,152	267,078	252,457	258,152	252,457

NOTES:

- After recommendation by the Audit Committee, these results have been approved and taken on record by the Board of Directors at its meeting held on August 24, 2012. The results for the year ended June 30, 2012 have been audited by the statutory auditors.
- During the year, the Company has paid interim dividends aggregating to Rs. 3/- per fully paid up equity share of Rs 2/- each.
- Subsequent to the year end, the Shareholders of the Company by way of postal ballot have given their approval under section 293(1)(a) of the Companies Act, 1956 for transfer of the Company's Computing Products Manufacturing and Channel Business as a going concern on slump sale basis, effective on such date as the Board deems fit for the Company, to a wholly owned subsidiary/group/affiliate/other entity either at book value or for such lump sum consideration being not less than the book value.
- Pursuant to notification u/s 211(3C) of the Companies Act, 1956 issued by the Ministry of Corporate Affairs on December 29, 2011, the Company has opted to accumulate the exchange difference arising on translation of foreign currency items having a term of 12 months or more and amortise such exchange difference over the period of the item. Accordingly, a loss of Rs. 1147 lakhs stands deferred as at June 30, 2012.
- Tax expense (current) has been computed by applying the provisions of Income Tax Act, 1961 to the profits of the financial year ended June 30, 2012 although the actual tax liability has to be computed with reference to the tax profit for each fiscal year ended March 31.
- Consolidated Results include financial results of HCL Infosystems Limited (the parent company), its seven subsidiaries and their five step down subsidiaries and two joint venture companies.
- The amounts for the quarter ended June 30, 2012 represent difference between the amounts as per the annual audited accounts and the year to date results up to March 31, 2012 which have been subjected to limited review.
- Figures for previous periods have been regrouped and rearranged, wherever necessary, to conform with the relevant current period's classification.

Place : Noida
Date : August 24, 2012

By order of the Board
for HCL Infosystems Limited

HARSH CHITALE
CEO & Whole Time Director