

HCL INFOSYSTEMS LIMITED
Regd. Off. 806, Siddharth, 96 Nehru Place, New Delhi 110 019.
Unaudited Financial Results for the Quarter and Nine months ended March 31, 2013

Part 1
Statement of Standalone results for the Quarter and Nine months ended March 31, 2013

Rs Lakhs

Particulars	Unaudited			Unaudited		Audited
	Three months ended			Nine months ended		Year ended
	31.03.2013	31.12.2012	31.03.2012	31.03.2013	31.03.2012	30.06.2012
- Gross Sales / Income from Operations	188,405	247,220	251,949	671,204	780,582	1,037,548
- Less: Excise Duty	1,421	1,417	2,333	4,249	6,504	8,620
1a. Net Sales / Income from Operations	186,984	245,803	249,616	666,955	774,078	1,028,928
1b. Other Operating Income	89	727	555	1,173	1,566	2,234
2. Expenses						
a) Changes in Inventories of finished goods, work-in-progress and stock-in-trade	(1,438)	(11,503)	8,736	(15,107)	(18,610)	(3,691)
b) Cost of materials consumed	33,809	37,572	35,332	93,044	92,397	127,329
c) Purchases of Stock-in-trade	119,752	186,324	166,832	486,314	596,734	761,759
d) Purchases of Services	3,771	4,518	4,336	14,282	10,611	17,959
e) Stores & Spares consumed and Others	7,503	6,132	7,255	18,528	16,885	22,235
f) Employee benefits expense	12,458	12,845	12,100	37,393	34,874	45,879
g) Administration, Selling, Repairs & Others	11,340	11,518	11,701	31,255	30,684	42,886
h) Exchange Differences (Loss +)/Gain(-))#	637	651	(287)	2,580	3,044	6,425
i) Depreciation and amortisation expense	1,188	1,238	1,040	3,608	3,056	4,312
Total Expenses	189,020	249,295	247,045	671,897	769,675	1,025,093
3. Profit (+) / Loss (-) from Operations before Other Income & finance costs (1-2)	(1,947)	(2,765)	3,126	(3,769)	5,969	6,069
4. Other Income	3,227	1,770	1,553	7,205	5,501	8,094
5. Profit (+) / Loss (-) from ordinary activities before finance costs (3+4)	1,280	(995)	4,679	3,436	11,470	14,163
6. Finance costs	3,577	3,289	2,163	9,723	5,621	8,009
7. Profit (+) / Loss (-) from ordinary activities before Tax (5-6)	(2,297)	(4,284)	2,516	(6,287)	5,849	6,154
8. Tax Expense	(801)	(1,417)	514	(2,178)	1,319	1,368
9. Net Profit (+) / Loss (-) from ordinary activities after Tax (7-8)	(1,496)	(2,867)	2,002	(4,109)	4,530	4,786
10. Extraordinary items (net of tax expense)	-	-	-	-	-	-
11. Net Profit (+) / Loss (-) for the period (9-10)	(1,496)	(2,867)	2,002	(4,109)	4,530	4,786
12. Paid-up Equity Share Capital (Face value per share in Rs. 2/-)	4,458	4,458	4,458	4,458	4,458	4,458
13. Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting period						187,258
14. Earnings per Share (EPS) (not annualised) Rs./share						
a) EPS before extra ordinary items for the period						
- Basic	(0.67)	(1.29)	0.90	(1.84)	2.03	2.15
- Diluted	(0.67)	(1.29)	0.90	(1.84)	2.03	2.15
b) EPS after extra ordinary items for the period						
- Basic	(0.67)	(1.29)	0.90	(1.84)	2.03	2.15
- Diluted	(0.67)	(1.29)	0.90	(1.84)	2.03	2.15

Particulars	31.03.2013	31.12.2012	31.03.2012	31.03.2013	31.03.2012	30.06.2012
# including unrealised Exchange Difference Loss / (Gain)						
- Computer Systems & Other Related Products and Services			(1,167)		997	2,712
- Telecommunication & Office Automation			(180)		365	746
- Hardware Products and Solutions	(706)	(588)		(2,018)		
- Services	12	44		(76)		
- Distribution	(1)	1		8		
- Learning	23	14		51		
Total	(672)	(529)	(1,347)	(2,035)	1,362	3,458

Part 2

Select information for the Quarter and Nine months ended March 31, 2013

Particulars	Unaudited			Unaudited		Audited
	Three months ended			Nine months ended		Year ended
	31.03.2013	31.12.2012	31.03.2012	31.03.2013	31.03.2012	30.06.2012
A) Particulars of Share holding						
1. Public Shareholding						
- Number of Shares	104,336,027	109,726,271	109,726,271	104,336,027	109,726,271	109,726,271
- Percentage of Shareholding	46.81%	49.23%	49.23%	46.81%	49.23%	49.23%
2. Promoters and Promoter Group Shareholding						
a) Pledged / Encumbered						
- Number of shares	NIL	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of the total share capital of the company)	NIL	NIL	NIL	NIL	NIL	NIL
b) Non - encumbered						
- Number of shares	118,543,602	113,153,358	113,153,358	118,543,602	113,153,358	113,153,358
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
- Percentage of shares (as a % of the total share capital of the company)	53.19%	50.77%	50.77%	53.19%	50.77%	50.77%

Segment-wise Information (Refer Note - 3)

Rs Lakhs

Particulars	Unaudited			Unaudited		Audited
	Three months ended			Nine months ended		Year ended
	31.03.2013	31.12.2012	31.03.2012	31.03.2013	31.03.2012	30.06.2012
1. Segment Revenue						
Products and Related Services						
- Computer Systems & Other Related Products and Services (Gross)			82,917		218,721	307,678
Less: Excise Duty			2,333		6,504	8,620
- Computer Systems & Other Related Products and Services (Net)			80,584		212,217	299,058
- Telecommunication & Office Automation (Net)			169,032		562,315	730,668
- Hardware Products and Solutions (Gross)	72,424	98,799		233,699		
Less: Excise Duty	1,421	1,417		4,249		
- Hardware Products and Solutions (Net)	71,003	97,382		229,450		
- Services	14,473	13,462		41,043		
- Distribution	99,820	133,699		392,137		
- Learning	1,823	1,359		4,754		
Total	187,119	245,902	249,616	667,384	774,532	1,029,726
Less : Intersegment revenue	135	99	-	429	454	798
Net Sales / Income from Operations	186,984	245,803	249,616	666,955	774,078	1,028,928
2. Segment Results (Profit / (Loss) before Tax and Interest from each segment) #						
Products and Related Services						
- Computer Systems & Other Related Products and Services			48		(679)	(1,194)
- Telecommunication & Office Automation			4,790		13,360	15,803
- Hardware Products and Solutions	(2,183)	(2,649)		(5,606)		
- Services	1,492	1,439		5,087		
- Distribution	1,965	2,441		7,423		
- Learning	(250)	(521)		(1,035)		
Total	1,024	710	4,838	5,869	12,681	14,609
Less :						
i) Interest Expense	3,577	3,289	2,163	9,723	5,621	8,009
ii) Other un-allocable expenditure net off un-allocable (income)	(256)	1,705	159	2,433	1,211	446
Total Profit / (Loss) before Tax	(2,297)	(4,284)	2,516	(6,287)	5,849	6,154
3. Capital Employed (Segment Assets - Segment Liabilities)						
a) Products and Related Services						
- Computer Systems & Other Related Products and Services			119,223		119,223	106,769
- Telecommunication & Office Automation			34,565		34,565	37,642
- Hardware Products and Solutions	118,760	116,062		118,760		
- Services	18,573	18,407		18,573		
- Distribution	12,236	12,573		12,236		
- Learning	2,074	2,256		2,074		
b) Unallocated						
- Liquid Assets	76,862	59,687	46,133	76,862	46,133	43,839
- Others unallocated	86,004	85,847	67,158	86,004	67,158	69,902
Total Capital Employed	314,509	294,832	267,079	314,509	267,079	258,152

Particulars	Three months ended 31.03.2013
B) INVESTOR COMPLAINTS	
Pending at the beginning of the Quarter	NIL
Received during the Quarter	8
Disposed of during the Quarter	8
Remaining unresolved at the end of the Quarter	NIL

Notes:

- After recommendation by the Audit Committee, these results have been approved and taken on record by the Board of Directors at its meeting held on May 9, 2013. The results have been subjected to limited review by the statutory auditors.
- Profit from ordinary activities before finance cost ,tax expense and provision for doubtful debts is Rs 3447 lakhs during Q3, 2012-13 as compared to a profit of Rs 824 lakhs during the Q2,2012-13.
- In the previous year/periods, the Company was reporting "Computer Systems and Other Related Products and Services" and "Telecommunication and Office Automation" as its primary segments. Considering the existing internal reporting structure, during the quarter ended December 31, 2012, the Company had reorganized its primary business segments as "Hardware Products and Solutions business" (comprising of Hardware Solutions business, Computing products manufacturing facility and Channel business), "Services business", "Learning business" and "Distribution business", consequent to which segment disclosures for the quarter and nine-months ended March 31, 2013 and quarter ended December 31,2012 have been presented based on revised segments. However, prior year/periods comparatives for the quarter/nine-months ended March 31, 2012 and year ended June 2012 for new reportable segments are not disclosed as it is impracticable to compute strictly comparable numbers. Accordingly, "Computer Systems and Other Related Products and Services" and "Telecommunication and Office Automation" have been reported as segments for the quarter/nine-months ended March 31, 2012 and year ended June 2012. There is no change in the secondary segment reporting, which continues to be based upon geographical location of the customers.
- The Board of Directors had at its meeting held on January 14, 2013, approved a business restructuring plan consisting of a Composite Scheme of Arrangement (the Scheme) under the provisions of Section 391 and 394 of the Companies Act, 1956. The Scheme inter-alia envisages transfer of the Hardware Solutions Business, Services business and Learning Business (collectively the "Transferred Undertakings") of the Company to separate wholly owned subsidiaries namely HCL System Integration Limited, HCL Care Limited and HCL Learning Limited, respectively. The Scheme also envisages merger of HCL Infocom Limited, a wholly owned subsidiary with the Company. January 1, 2013 has been fixed as the Appointed Date. The Scheme is subject to requisite consent/ approval of the shareholders, lenders, creditors of the Company and sanction of the Hon'ble High Court of Judicature at Delhi and other statutory or regulatory authorities. The Company continues to carry on business and activities in relation to the transferred undertakings on account of and in trust for the respective transferee companies until all the requisite approval and formalities are completed.

The financial results includes the following revenue and profit/(loss) before tax of the Transferred Undertakings for the quarter/nine-months ended March 31, 2013 and quarter ended December 31, 2012. Prior year/periods comparatives for the quarter/nine-months ended March 31, 2012 and year ended June 30, 2012 are not disclosed as it is impracticable to compute strictly comparable numbers.

Rs Lakhs

	Three months ended		Nine months ended
	31.03.2013	31.12.2012	31.03.2013
Services			
Revenue	14,473	13,462	41,043
Profit before Finance cost, Other Income and common Corporate Cost	1,492	1,439	5,087
Profit Before Tax*	403	410	2,108
Learning			
Revenue	1,823	1,359	4,754
Profit/(Loss) before Finance cost, Other Income and common Corporate Cost	(250)	(521)	(1,035)
Profit /(Loss) Before Tax*	(149)	(448)	(835)
Hardware Solution			
Revenue	41,167	68,185	143,868
Profit/(Loss) before Finance cost, Other Income and common Corporate Cost	(2,321)	(3,347)	(5,749)
Profit /(Loss) Before Tax*	(2,709)	(4,552)	(8,892)

* After Other Income & allocating estimated Finance Cost and common Corporate Cost.

- Pursuant to notification u/s 211(3C) of the Companies Act , 1956 issued by the Ministry of Corporate Affairs on December 29, 2011, the Company has opted to accumulate the exchange difference arising on translation of foreign currency items having a term of 12 months or more and amortise such exchange difference over the period of the item. Accordingly, a gain of Rs. 222 lakhs stands deferred as at March 31, 2013.
- Tax expense for the current quarter has been estimated subject to final computation of various tax adjustments.
- Figures for previous periods have been regrouped and rearranged, wherever necessary, to conform with the relevant current period's classification.

By order of the
for HCL Infosystems Limited

Place : Noida
Date : May 9, 2013

HARSH CHITALE
CEO & Whole Time Director

Summary of Consolidated Results

Rs crores

Consolidated	Three months ended			Nine months ended	
	31.03.2013	31.12.2012	31.03.2012	31.03.2013	31.03.2012
Gross Sales	2095	2606	2612	7157	8115
Profit before tax and finance cost	16.6	-17.8	52.5	28.9	143.1
Profit before tax	-19.5	-51.7	29.8	-69.7	83.2
Profit after tax and minority interest	-12.1	-37.8	23.0	-47.5	70.1